



Technology in the Orthopedic Practice

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Technology, Integrate Now!





Growth of Responsibilities

- Meaningful Use/MIPS
- Surveys/Outcomes/Research
- Billing Workflow Dashboard
- Hospital Portal
- Labcorp Beacon/Surveys/Research
- Clinical Inbox Growth 13' 2026, 14' 2313, 15' 3573, 16' 3954
- General tasks have become more time intensive
- Sacrifice quality for quantity



Migration Into Healthcare 1.0

- Films/View Boxes - Digital X-ray/PACS
- Pagers – Phones
- Charts - EMR
- Paper Faxes – Electronic Inbox/Email
- Dictaphone - Electronic Dictation
- Prescription Pads – Electronic/EPCS









- Problem:
- In person visits run - \$50-\$75/hour
- Limited on what services you can get
- Pay regardless if patient shows up

- Stratus
- \$3/minute
- Over 200 languages
- Anytime/Anywhere (Urgent Care)
- No contracts or Start up Fees
- POC Aimee Eickmann aeickmann@stratusvideo.com





- Problem
- Scanning, Printing, Barcodes, Errors transcribing, Time wasted
- Resources used, paper, toner, labels, pens, clipboards, H-bins
- Electronic Check in
- Mobile Online Check in 72hrs
- 73 New Clinical Assessments (ODI, NDI, Morris)
- Ability to add forms with text fields
- Kiosks for fast lane check in
- Faster check in time compared to paper
- Look for product that is willing to continually develop
- Collect research data, mobile check in, telemed, etc.











- Medical Records Service
- Free service if bill-ables exceed non-bill-ables
- Potentially recoup staffing costs
- Experts in HIPAA compliance 98% with bonus structure
- BAA allows them access to EMR and PACS
- Can process forms (FMLA, Disability) extra cost
- Portal access to check status
- Support for patients (Austin Texas Office)
- Bill Martin Bill.Martin@sharecare.com

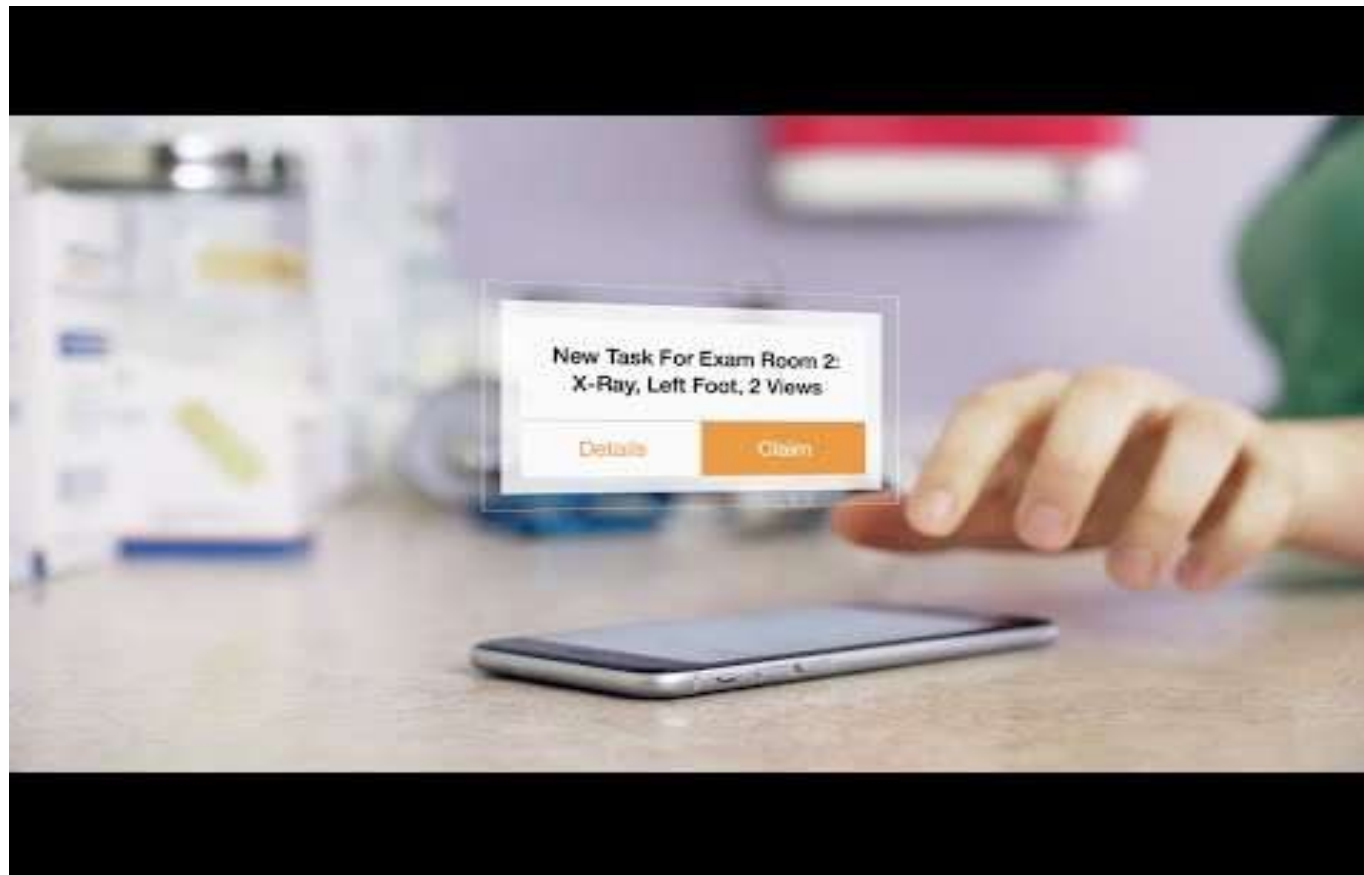


- Provides a service
- Samsung Galaxy tablet
- \$200 a month + \$75 insurance
- \$8000 to own
- Reimbursement \$25 per so 12 procedures monthly to profit











Mobius Health

- Turn your phone/tablet into a clinical device
- Uses GPS to prompt patient info on device
- Ability to show x-ray images
- Send tasks directly to staff and EMR
- Bluetooth vital signs
- Can do orders from the application
- Dragon dictation at added cost
- View most of the patient's chart from phone
- Photo capture, telemed coming
- \$99 for clinical piece, \$299 for dictation piece
- Austin based company - Erin Rokey erokey@mobius.md

Regain time to *focus on what matters most...*



- Fire & Forget from anywhere, at anytime
- View Patient Check-In Status
- Review Appointment Schedule (w/ Outlook integration)
- See patient's chart
- View last office notes and images
- Template-driven Dictation
- Speech rec w/ optional transcription
- Review Audio
- On-device job management
- Secure Texting
- Camera, with EHR photo sharing
- Update EHR profile photo



Save 12 hours

each month by streamlining clinical workflows and EHR-related tasks



See more patients

by accelerating charting and minimizing unnecessary screen time



Eliminate Homework

and regain nights and weekends by enabling point-of-care documentation



- Telemedicine is here!
- Texas regulations Follow ups/Results/Post-op lv 2-3
- Distance, Driving, Handicapped, Convenience
- PAs, NPs, MDs
- Same Reimbursement, modifier GT
- Service not profit maker
- \$59/Month
- Qure4U
- Benefits - Service



How it Helps

- Ability to operate/function
- Increase accuracy/Reduce Errors
- Increase efficiency/Save Time/Save Money
- Additional or Better Service
- Studies show Patients want it







Healthcare 2.0

- Baby Steps
- Evaluate Deficiencies
- Physician Champion
- Trial to Reduce Obligation Fears
- Implementation
- Re-Evaluate
- Questions?

